How to Stay Positive and Productive in the Current Real Estate Market

5 Strategies you can Implement TODAY to Manage Your Energy and Positively Impact Your Community

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A Little Story about Perseverance

5 STRATEGIES:

- 1. MORNING ROUTINE
- 2. DAILY REFLECTION
- 3. THE ART OF SUBTRACTION
 - 4. THE POWER OF 25%
 - 5. THE ACTION PLAN

1. MORNING ROUTINE: It's not about what time, it's about how you start your day

- GOAL IS TO CONTROL... ENERGY, MINDSET & EMOTION
- GRATITUDE
- AFFIRMATIONS
- BRAIN DUMP

The state of your life is nothing more than a reflection of the state of your mind. – Dr. Wayne Dyer

Where I am is a result of who I've been, but where I go depends entirely on who I choose to be, starting today.

2. REFLECTION & REDIRECTION

- WHY DID YOU BECOME SELF-EMPLOYED?
- HOW IS THAT WORKING OUT FOR YOU?
- FINANCIAL FREEDOM?
- TIME FREEDOM?
- WHAT ACTIVITIES DO YOU ENJOY?
- WHAT ARE YOU GOOD AT?

Chances are, you've been doing
TOO MUCH for TOO LONG

Over Connected
Over Committed
Busy, Busy, Busy
NOW IS TIME TO DESIGN!

3. THE ART OF SUBTRACTION

- SCHEDULE
- TIME TRACKING
- ENERGY AWARENESS
- TIME BLOCKING
- REST AND PLAY

SIMPLICITY
+ CONSISTENCY
= RESULTS!

Stand up for your right to some peace, quiet, alone time, family time, fun time, and creative time.

4. THE POWER OF 25%

- STOP TRYING TO SERVE EVERYONE
- CHOOSE A TARGET MARKET
- INVESTORS?
- FIRST TIME BUYERS?
- GEOGRAPHIC FARM?

MANTRA: There are plenty of people excited to buy and sell as soon as possible.

There are plenty of people in need, and they will never forget the acts of kindness bestowed upon them.

5. THE ACTION PLAN: Keep it simple. Keep it heartfelt.

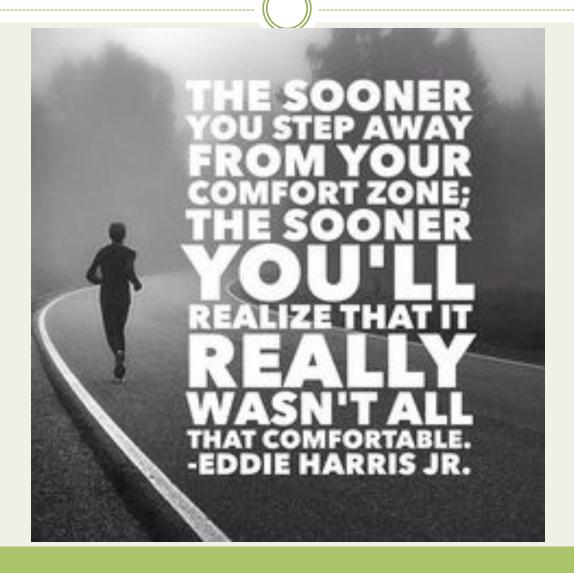
- ORGANIZE CRM
- KNOW WHO YOU'RE CALLING
- KNOW WHEN YOU'RE CALLING
- CONNECT WITH COLLEAGUES
- COMMUNICATE
- FOLLOW UP!

DOWNLOAD YOUR FREE RESOURCE:

<u>www.PursuingFreedom.com/</u> resources

PICK UP THE DANG PHONE!

ACTION!!!



It's time to *finally* build the life you don't need a vacation from!

WAYS I CAN SUPPORT YOU:

Freebie: <u>www.PursuingFreedom.com/resources</u>

Online workshop: www.PursuingFreedom.com/coaching-options

Join the closed FB Group: Pursuing Freedom

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